7 reasons to adopt Sage ERP X3

Changing to a new management system is an important decision. To make sure that the new system will meet your expectations, you'll need to go through a rigorous ERP selection process and see what vendors can offer to best meet your requirements. Sage ERP X3 may not meet 100% of your requirements. After all it's not magic! But you won't want to start your ERP selection process without considering our solution when looking for the following capabilities

1. Functionality, not complexity

When engaging in your ERP selection process looking for less complexity does not mean that you need less functionality. Sage ERP X3 provides your company with deep and broad first-class functionality, while remaining simple to implement and to use. Put together a list of your key requirements and look what systems are able to support them all within a simple, integrated design. Of course, you can simply consider looking at Sage ERP X3!

2. Integration, not interfaced

As you start you ERP selection process, you'll realize software integration does not mean just applications that work together. It also means that they exchange real-time information,share a common database and user interface and, more importantly, they evolve together. Many ERP systems are hiding functional gaps by offering a 'modular design', which often requires custom interfaces and complex maintenance. Only Sage ERP X3 gives you both rich and fully-integrated functionality in all areas of your business for accounting and financial management, purchasing, inventory, sales, customer relationship management AND manufacturing.

3. Scalability

Evolution means the ability for your ERP system to grow with your business. Sage ERP X3's integrated design provides your company with all the functions it needs now and in the future. You can simply activate the functions as you need them. It's all there from the beginning. It is also a flexible system that can be easily parameterized to fit your organization's changes, scaling up to more than 2,000 users. After your ERP selection process you'll find you can rely on Sage ERP X3 to help you grow!

4. Web-native, not web-enabled

Web-native means that your system can be accessed the same way in both client/server and Web mode. Some ERP software systems may offer a customized web connection to dedicated functions, but few can provide your company with the ability to operate the system locally or through the web in the exact same fashion. Think of the advantage you could have with this advanced communicative architecture when expanding your business over multiple sites, or considering developing relationships with premier suppliers, partners or customers!

5. Multi-country by design

Global trade requires global tools. Not only is Sage ERP X3 available in ten languages and legislations – including China – allowing users to access the system in their own language wherever they are, but country-specific parameters, such as legal and market requirements, are centralized to offer a single global solution. Sage ERP X3 makes it easy to share common data and processes between different foreign sites or subsidiaries, while respecting their own specific usages and business rules. During your ERP selection process keep in mind that more than 3,000 companies worldwide are using Sage ERP X3 in more than 53 countries and 165,000 users.

6. Low cost of ownership

With functionality and ease of use, cost of ownership might be among your first selection criteria. And of course, all ERP vendors claim to provide their customers with the best possible return on investment. But when it comes to the total cost of YOUR project, the cost might not be as low as you thought, as your company certainly will require more services to customize its solution! We built Sage ERP X3 to dramatically reduce the time of implementation and customization, while providing most of the advanced features you need as a standard, because reducing the cost from the implementation on is the best way to guarantee a faster return on investment!

7. Commitment to success, not loyalty programs

How much time have you spent arguing to get some support from well-known software vendors? With a business unit entirely dedicated to Sage ERP X3 operations, Sage offers you the best of two worlds: a reactive mid-sized organization committed to our customers' success, backed by a world leading business software provider and its first-class R&D centers.